



SCHOOL SAFETY COMMUNICATIONS PROMOTION

INCREASE SAFETY AND SAVE ON MOTOROLA SOLUTIONS RADIOS*

Schools like yours are constantly being pressed to increase safety and efficiency with an ever-shrinking budget. Now, you can help to improve both for fewer dollars.

EARN TRADE-IN DISCOUNTS AND CASH BACK

From January 1 through March 28, 2020, your school can:

- **Save \$1,250 USD / \$1,625 CAD** when they purchase 10 XPR 7000e or 10 XPR 7000e IS Series radios and trade in qualifying units
- **Save \$400 USD / \$520 CAD** when they purchase 10 CP200d Series radios and trade in qualifying units
- **Save \$300 USD / \$390 CAD** when they purchase 10 SL300 Series radios and trade in qualifying units
- **Save \$150 USD / \$195 CAD** when they purchase 10 VX-261 Series radios and trade in qualifying units ("**Trade-in Offers**").

In addition, your school will receive a **rebate of up to \$25 USD / \$33 CAD per qualifying radio** ("**Rebate Offers**").

*Savings will vary depending on the type and number of radios purchased.

POWERFUL FINANCING OPTIONS

We can also help you finance your purchase of our radios and systems with competitive offers of 0% financing for 12 months or 5.35% financing for 36 months ("**Financing Offer**").



TRADE-IN OFFERS

XPR 7000e / XPR 7000e IS SERIES



MOTOTRBO™ XPR 7000e and XPR 7000e IS (Canada only) Series radios are designed for professionals who refuse to compromise. With high-performance integrated voice and data, and advanced features for efficient operation, these next-generation radios deliver complete connectivity to your organization.

YOUR TRADE-IN DISCOUNT:

\$1,250 USD / \$1,625 CAD

when you buy 10 XPR 7000e Series or XPR 7000e IS Series radios and trade in 10 qualifying units.

CP200d SERIES



Perfect for the everyday user that wants to stay connected, the CP200d Series radios provide a simple, reliable and cost-effective communications solution to help schools coordinate and collaborate to get the job done right. The CP200d has superior audio quality, outstanding coverage, long-lasting battery life and more.

YOUR TRADE-IN DISCOUNT:

\$400 USD / \$520 CAD

when you buy 10 CP200d Series radios and trade-in 10 qualifying units.

SL300 SERIES



The SL300 is boldly designed to keep you efficiently connected. Measuring under an inch thick, the SL300 is an ultra-portable with a stubby antenna, curved edges and a rugged frame. It features an Active View display with a matrix of LED lights behind the radio housing, along with "Range Max" technology, an advanced radio design and patented antenna for enhanced range.

YOUR TRADE-IN DISCOUNT:

\$300 USD / \$390 CAD

when you buy 10 SL300 Series radios and trade-in 10 qualifying units.

VX-261 SERIES



Schools seeking basic push-to-talk communication can look to the VX-261 Series portable two-way radios. With enhanced interoperability, schools can choose from multiple signaling options, including MDC1200®, FleetSync®, DTMF, and 2-tone or 5-tone capabilities for seamless integration into a mixed fleet.

YOUR TRADE-IN DISCOUNT:

\$150 USD / \$195 CAD

when you buy 10 VX-261 Series radios and trade-in 10 qualifying units.

REBATE OFFERS

XPR 3000e SERIES



With this dynamic evolution of MOTOTRBO digital two-way radios, your school can be better connected, safer and more efficient. The XPR 3000e Series is designed for the everyday worker who needs effective communications. With systems support and loud, clear audio, these next-generation radios deliver cost-effective connectivity to your organization.

YOUR REBATE*:
**\$25 USD/
\$33 CAD**

**per qualifying radio*

CP200d SERIES



The CP200d radio connects your workforce efficiently and has the flexibility to grow with your school. By combining the best of two-way radio functionality with the latest analog and digital technology, the CP200d is perfect for the everyday user who wants to stay connected. It is fully compatible with the MOTOTRBO family of radios and has exceptional audio quality, outstanding coverage, long-lasting battery life and more.

YOUR REBATE*:
**\$15 USD/
\$20 CAD**

**per qualifying radio*

SL300 SERIES



The SL300 is boldly designed to keep you efficiently connected. Measuring under an inch thick, the SL300 is ultra-portable with a stubby antenna, curved edges and a rugged frame. It features an Active View display with a matrix of LED lights behind the radio housing, along with "Range Max" technology, an advanced radio design and patented antenna for enhanced range.

YOUR REBATE*:
**\$12 USD/
\$16 CAD**

**per qualifying radio*





TRADE-INS AND REBATES MADE SIMPLE

- **CONTACT US TODAY:** Let us guide you on the right solutions. We will take into consideration your users, applications and core requirements as well as your upfront and ongoing cost of ownership.
- **PURCHASE A QUALIFIED PRODUCT:** Regardless of which qualifying product you select, you can be sure you'll be equipped for everyday operations and emergencies.
- **TRADE IN QUALIFYING RADIOS:** Your Motorola Solutions PartnerEmpower™ partner ("Channel Partner") will collect your trade-in units and issue a credit on your invoice.
- **SUBMIT YOUR REBATE CLAIM:** Register for your rebate by completing the online claim form up to 30 days after receiving your invoice.

PROGRAM ELIGIBILITY: MOTOROLA SOLUTIONS RADIO TRADE-IN OFFERS / REBATE OFFERS

Promotion Period: *January 1 - March 28, 2020*

- Only K-12 schools in the U.S. and Canada are eligible for the Trade-in Offers and the Rebate Offers. Void where prohibited or restricted by law.
- These Offers apply to purchases of qualifying devices (the "Qualifying Products") made during the Promotion Period. End Users must purchase qualifying products from a Channel Partner.
- End Users receive the discounts stated in the Trade-In Offers section of these promotional materials when they purchase the stated number of qualifying products and trade-in eligible products via their Channel Partner.
- Eligible Trade-in units from Motorola Solutions or other manufacturers: business band conventional and trunked two-way radios, VHF two-way radios, UHF two-way radios, 200, 700, 800, 900 MHz two-way radios, and push-to-talk (PTT) cellular products (must include a PTT and a quick talk button). Specifically excluded from the Trade-in Offers are any device that falls into any of the following categories: FRS, GMRS, Marine, Amateur, Avionics, Scanners, CB Radios, SSB, Pagers, Repeaters and Cordless Phones.
- There is no maximum number of units that can be purchased or traded-in, but product must be purchased in the increments specified, must be purchased on a single invoice from Channel Partner, and the number of trade-ins must be in the increment specified, to qualify for the trade-in discount. Mixing of different trade-in values is not allowed. Channel Partner will credit End-User invoice based on the number of qualifying purchase and trade-in radios.
- Motorola Solutions radios cannot be returned once the trade-in claim has been submitted.
- Motorola Solutions is not responsible for the Channel Partner's failure to complete the trade-in process correctly.
- End Users are eligible to take advantage of the various Motorola Solutions Trade-in Offers and Rebate Offers on the same order.
- Trade-in claims will be submitted by the Channel Partner from whom the End User purchased qualifying radios and repeaters. Channel Partner will submit claims online at www.motorolasolutionspromos.com (U.S.) or www.motorolasolutionspromos.ca (Canada) within 30 days after customer invoice.
- Rebate claims must be submitted online by the End User no more than thirty days after receiving an invoice, following the process: (a) End user goes to www.MyRadioRebate.com (U.S.) or www.MyRadioRebate.ca (Canada) and follows the instructions to submit their purchase details. Email MyRadioRewards@360incentives.com or call 1-800-699-2512, if you need assistance in submitting your claim.
- Rebate will be made in the form of a pre-paid card issued to the purchasing entity within six weeks of rebate entry and is not intended as a gift, contribution, or benefit to any government official or employee or any other individual. Additional terms and conditions apply. See card website for details.
- Motorola Solutions is not responsible for misuse of rebate funds by officials or employees of the purchasing entity and, to the extent permitted by law, the purchasing entity agrees to release and hold Motorola Solutions and the Channel Partner harmless with regard to the purchasing entity's participation in the rebate program, acceptance and/or use of the rebate pre-paid card.
- Motorola Solutions radios cannot be returned once the rebate claim has been submitted.

- Illegible or incomplete forms will be considered invalid and ineligible for the Offers.
- Motorola Solutions is not responsible for any technical problems, malfunctions of any telephone lines, computer systems, servers, providers, hardware/software, lost or unavailable network connections or failed, incomplete, garbled or delayed computer transmission or any combination thereof that may limit end user's ability to participate in these Offers. Motorola Solutions is not responsible for any damage to any end user's computer system/ software or wireless phone relating to or resulting from participating or uploading any materials required for these Offers.
- Fraudulent submissions could result in prosecution under U.S. Mail Fraud Statute (18 USC Section 1241- 1242). Motorola Solutions is not responsible for late, lost, mutilated, misdirected or postage due mail, or incomplete or illegible orders or reports and shall not be responsible for any shipping or invoice delays.
- Unless otherwise stated in these promotional materials, these Offers may not be combined with any other promotional offers, rebates, coupons, or discounts.
- Motorola Solutions is not responsible for late, lost, mutilated, misdirected, incomplete or illegible orders or reports and shall not be responsible for any shipping or invoice delays.
- Motorola Solutions reserves the right to modify, withdraw or cancel this promotion (in whole or in part) at any time with or without reason and without prior notice.

PROGRAM ELIGIBILITY: FINANCING OFFER

Promotion Period: *January 1 - March 28, 2020*

- There is no minimum contract value required for Motorola Solutions equipment by the K-12 school in the U.S. or Canada.
- End users should contact their Channel Partner to take advantage of the Financing Offer. Motorola Solutions financing partners, Lease Corporation of America (U.S.) and RCAP Leasing Inc. (Canada) will reach out directly to the end user to arrange financing.
- Contract/Lease must be executed by March 28, 2020, with a P.O. issued to Channel Partner, and equipment must be received by end user by June 30, 2020.
- Agreement is between end user and Motorola Solutions third-party financing partner. End users should see terms and conditions provided by financing partner. Motorola Solutions is not responsible for end user's failure to follow the terms and conditions of the financing agreement with the third-party financing partner nor is it responsible for end user's failure to make the required monthly payments.
- All financing arrangements are subject to final credit approval and mutually acceptable documentation. Nothing herein should be construed as a commitment by the financing partner to finance the end user's equipment purchase.
- Motorola Solutions reserves the right to modify, withdraw or cancel these promotions (in whole or in part) at any time with or without reason and without prior notice.
- Offers are good only in the U.S. and Canada, and are void where prohibited or restricted by law.



MOTOROLA SOLUTIONS

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